

GLASSPEX India 2013

More than 180 exhibitors from 22 countries participated at the third GLASSPEX India exhibition in Mumbai last March. Despite a difficult market environment, the event attracted more than 3000 trade visitors, confirming its status as the glass industry's leading meeting place for the Indian subcontinent.

GLASSPEX India 2013 - International Exhibition for Glass - Production, Processing, Products – took place at the Bombay Convention & Exhibition Centre for the third time from 20 to 22 March 2013. Despite a difficult market environment, more than 180 exhibitors from 22 countries presented the latest products and innovations



Ceracon represented a diversity of leading international suppliers.



Many leading international principals were present on the Mascot exhibits.



Representatives of Rafbrix were present, together with many of the company's international principals.

in the areas of glass production, processing and applications to 3347 trade visitors. Exhibitors included many of the industry's most established names, including the following cross-section: Adelio Lattuada, AGR, AIGMF, Arkema, BDF, Bottero, Bystronic glass, Car-Met, Ceracon, CGE Continental Glass Engineering, CNUD-EFCO, DSF Refractories, Dukhiram Maurya, Eirich, Electroglass, EME, Emhart Glass, Emmeti, Invensys Eurotherm, Ferlam, FIC, Fickert+Winterling, Fives Stein, Flammatec, Fond Metall, Forehearh Services, Forma Glas, Forza G Italia, Fosbel, futronic, Gedevelop, GIMAV, Glamaco, Glass Service (Czech Republic), Glass Service (Italy), *Glass Worldwide*, Graphoidal, Grenzebach, Heat Applications, Hegla, Heye International, Hindusthan National Glass & Industries, Horn, Indotherm, IRIS Inspection Machines, Italcarrelli, JSJ, KRS, Lahti, Lattimer, Lizomontagens, Lubitech, Mappi International, Mascot, MSC & SGCC (Tiana), MSK, NARCO, OCMI, OGIS, Olivotto, OMSO, Optima, Parkinson-Spencer Refractories, P-D Refractories, Pennekamp, Pennine, Pneumofore, PPG, Putsch, Quantum, Rafbrix, Ramsey, RHI, Rondot, Rosario C2C, Saint-Gobain SEFPRO, Schiatti Angelo, SGS, Shamvik, Sheppee International, Siemens, Sorg, Strutz, SVA, SynergX, Tecno5, Tecoglas, Henry F Teichmann, Total Lubricants, Triulzi Cesare, Vetriglass, VDMA, VMA, Waltec, Z&J, Zecchetti and Zippe.

Werner M Dornscheidt, President

and CEO of Messe Düsseldorf GmbH, attaches great importance to the Indian subcontinent as an event location: "The starting situation of the trade fair is optimal" he suggested. "India is one of the world's fastest growing markets and the glass industry is a highly attractive sector. A rise in living standards in India has led to increasing demands in the areas where glass is becoming more and more important as a material."

As the organiser of GLASSPEX India, Messe Düsseldorf GmbH capitalises on the extensive knowhow acquired with glasstec, the leading trade fair for the glass sector that made it possible to access and enter into dialogue with further target groups of importance to the Indian market. Furthermore, the Messe has found strong co-operation partners in the AIGMF (All India Glass Manufacturers' Federation) and VDMA eV (German Machinery and Plant Manufacturers' Association).

EXHIBITOR SUPPORT

Mr S C Bansal, President of AIGMF, confirmed the trade fair's success: "GLASSPEX India was a splendid exhibition and technical conference, covering the highlights of the glass industry as a whole and interacting with key members of the industry during the show" he observed. "I am sure GLASSPEX India will continue to provide the platform to showcase new technology, innovation and excellence to promote trade and investment in the Indian subcontinent." >



Glass Worldwide supported the event.



'Optimisation by automation' was the theme of a joint XPAR Vision/Bottero conference paper.



THE ALL INDIA GLASS MANUFACTURERS' FEDERATION



The VDMA's German pavilion.

Sanjay Somany from Hindusthan National Glass & Industries Ltd (HNG) added: "I have never been dragged into so many meetings at one show!" HNG and USA-based Fosbel confirmed an alliance at the event, for example. According to Fosbel's Senior Global Business Unit Director, Bob Chambers, the goal of this partnership is to prolong furnace operating campaigns through the most innovative repair solutions available in the market.

Good networking opportunities, promising contacts and projects, was the VDMA's conclusion: "Germany is one of the most important suppliers of glass engineering technology to India" said a VDMA spokesperson.

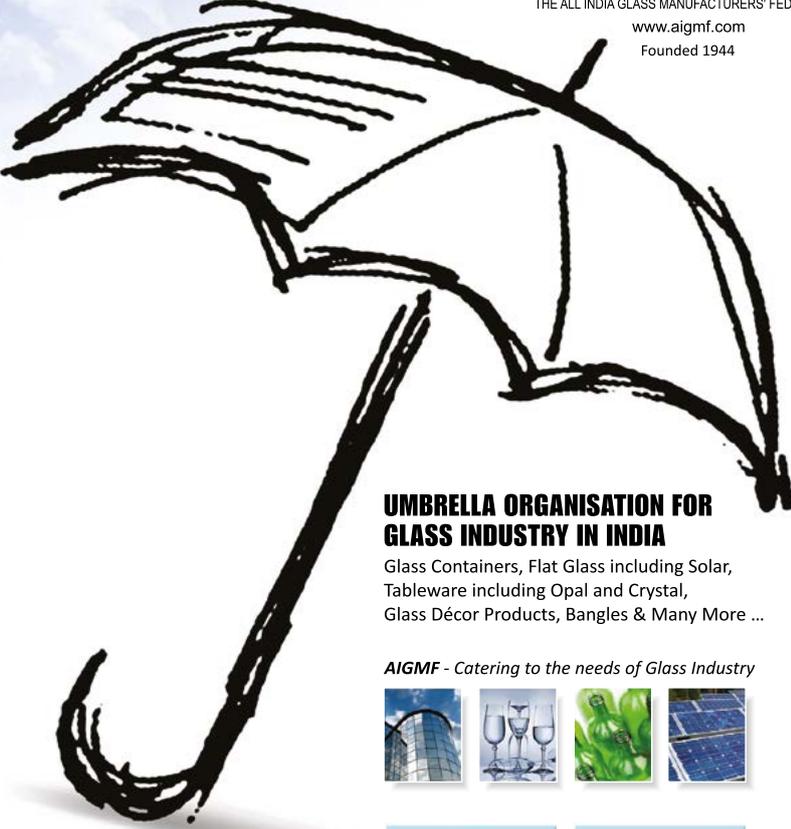
"The relationship between Indian and German industries has existed for many years. Some German manufacturers of glass machinery and related technologies already produce locally in India."

Jogender Singh, Director of Indotherm Furnace & Engineers, confirmed his company's positive mood, having seen a healthy number of visitors, a sentiment echoed by Saint Gobain Accuramech.

Lim Wan Leong, Sales Engineering with Bystronic, summed up: "We participated to explore more business opportunities in India. The contacts made will help future sales."



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The Quarterly Journal of the All India Glass Manufacturers' Federation



At the AIGMF conference, Sorg addressed 'Reduce energy consumption, improving thermal homogeneity'.



'Tangible and intangible benefits of good ware handling' was the theme of a Sheppee International conference presentation.



'Hot batch: The future of batch preparation' was the title of a conference presentation delivered by Zippe.



The AIGMF cultural evening was attended by conference delegates, exhibition visitors and exhibitors.

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GIMAV supported GLASSPEX for the first time.

Nikolaus Sorg also praised the event: "It was great on the German booth. Despite a stagnant local market, we see a great future for glass producers."

CONFERENCE STRENGTHS

At the 10th Conference of the All India Glass Manufacturers' Federation (AIGMF), delegates addressed 'Managing sustainable growth' issues and opportunities to develop the Indian glass market. Presentations included: Flat glass manufacturing and glass in green buildings (Asahi India Glass), Development of radiation burner for glass conditioning improvement (Horn), Practical application results of Flammatec Flex gas burners in float and container glass (Flammatec), Defect/down time reduction (Lattimer), Reduce energy consumption, improving thermal homogeneity (Sorg), Tangible and intangible benefits of good ware handling (Sheppee International), Plant-wide automation: A new concept for the glass industry (Siemens), Optimisation by automation (XPAR Vision and Bottero) and Hot batch: The future of batch preparation (Zippe).

The third Glass Performance Days India (GPD) rounded off the programme of complementary events. Here, the focus was on such topics as glass architecture, flat glass and solar technology, geared specifically to the challenges of the Indian market. On both days of the event, high calibre national and international participants were in attendance.

The next GLASSPEX India will be held from 13 to 15 March 2015, again in Mumbai. ■



HNG maintained a strong presence.

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